Industry 4.0
Challenges and
Opportunities

Knowledge Lens



## Knewledge Lens

## **Our Panellist**



Ganesh lyer
Chief Technology Officer



Sudheesh Narayanan
Chief Executive Officer



Cariappa Monaiah
Chief Business Development Officer

# **Agenda**

1

**Industry 4.0** 

Overview, Benefits , Challenges and Solution Architecture

2

**IIoT Opportunities** 

Problems, Solutions and Benefits across industries

3

**Current Implementations** 

Our implementation experience and case studies



# **Industry 4.0**

Overview, Benefits and Challenges



# What is Industry 4.0?

20<sup>th</sup> 21<sup>st</sup> Century century

**Sentury** 

Digital Insights through IT – OT Integration

5<sup>th</sup> Industrial Revolution

Personalized Digital Manufacturing

#### 4th Industrial Revolution

based on cyber-physical systems



Electronics Driven Automation

#### 3rd Industrial Revolution

use of electronics and IT to automate the production



Electricity Powered
Mass Production
(Division of Labor)

#### 2<sup>nd</sup> Industrial Revolution

adoption of work-sharing mass production by using electrical power



Mechanical Innovation

#### 1st Industrial Revolution

adoption of mechanical production facilities by using water and steam power



"Almost every aspect of business will be profoundly changed by digitization and the IoT. Efficiency will increase, quality will improve, innovation will accelerate, costs will drop. Companies late to adopt fourth industrial revolution, digital enterprise, or IoT techniques will be left in the dust by competitors that got it a bit sooner," Chuck Byers, CTO of OpenFog Consortium



**Terminologies** 

Industrial IoT

**Smart Factory** 

Connected Enterprise

**Connected Factory** 

Industry 4.0

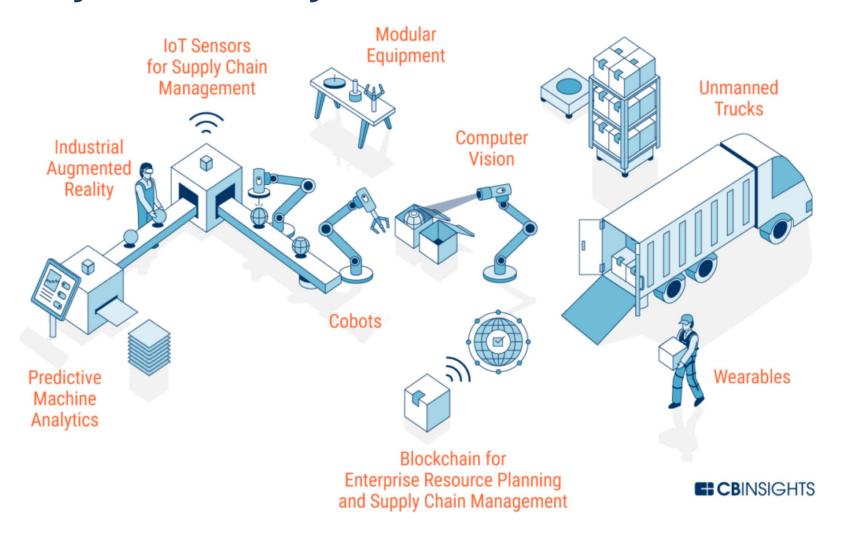
**Smart Manufacturing** 

Manufacturing 4.0

M<sub>2</sub>M

**Digital Twin** 

# Industry 4.0- Factory of the future!!



Source: CBInsights

# **Enabling Technology Pillars**

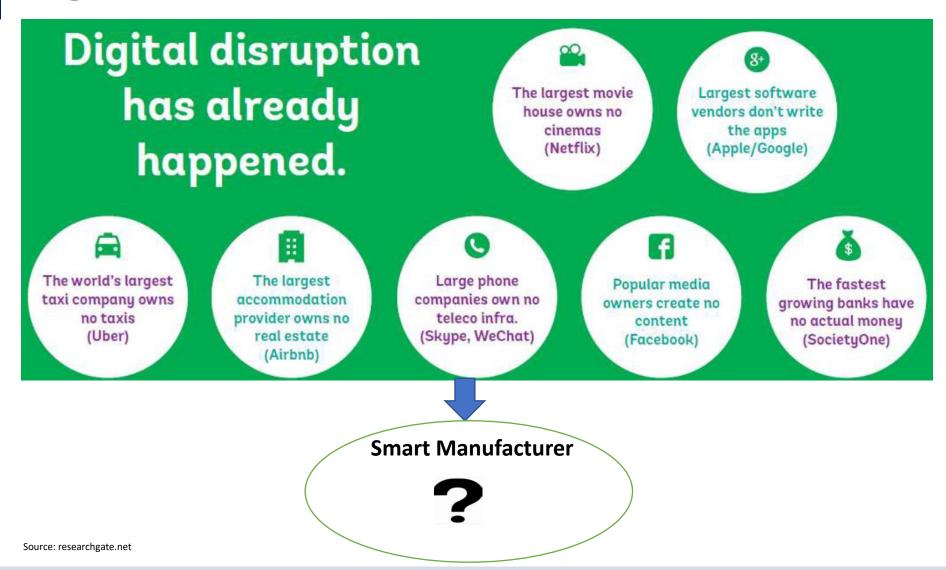
Industry 4.0 - Technological pillars

Cybersecurity

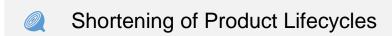


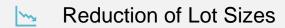
Source: researchgate.net

# **Digital Revolution & New Business Model**



# Business Challenges for Manufacturing Industry







Address Cost Pressure

Varying Machine Utilization

Shortening of ROI

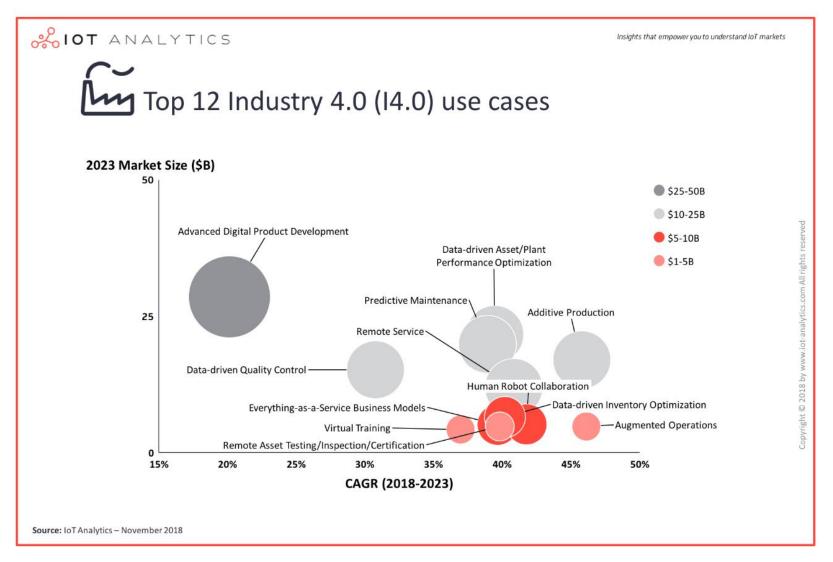
Energy Efficiency

Environmental Concerns

And now COVID19!!!



# **Industry Use Cases**









Manufacturing Operations & Quality



Production
Asset
Monitoring &
Management

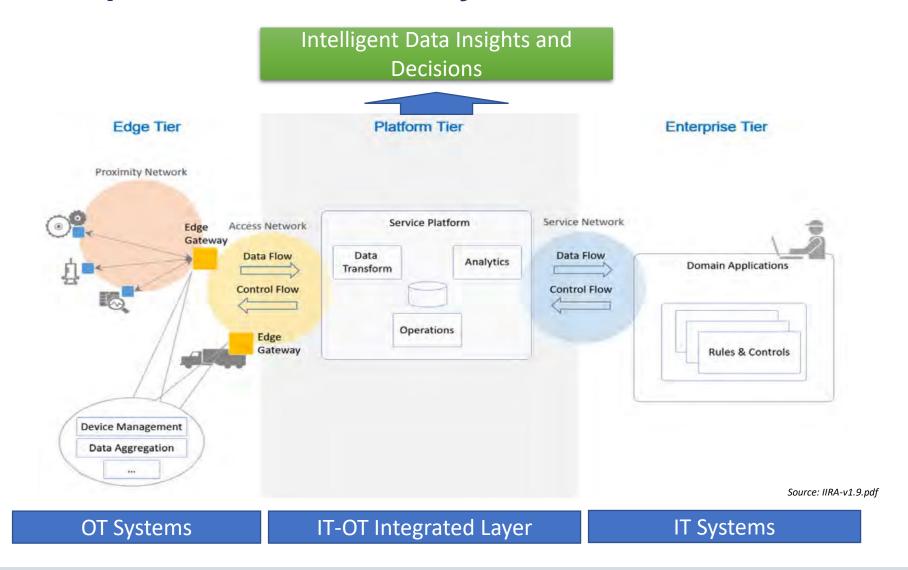


Inventory, Logistics and Transportation Optimization

# **Key Benefits Realized by Industry 4.0**

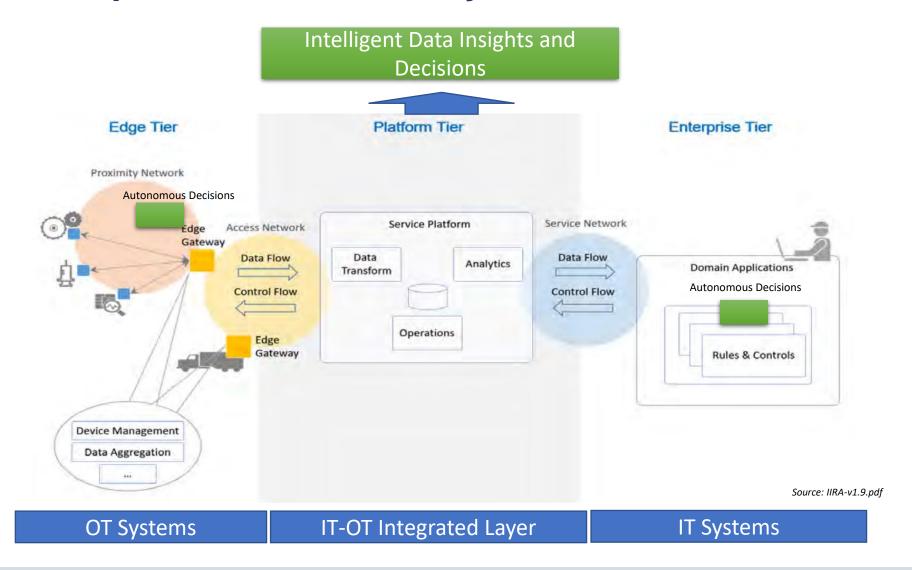


# **Conceptual View of Industry 4.0 Architecture**





# **Conceptual View of Industry 4.0 Architecture**







## **Industry 4.0- Solutions**

Key Solutions and Benefits



#### Top 5 IIoT Solutions that are changing the Manufacturing Industry



1. Manufacturing Operations: Predictive Maintenance



2. Manufacturing Operations: Quality Inspection and Assurance



3. IT-OT Integration: Process Optimization and Benchmarking



4. Employee Engagement: Workplace Safety and Productivity



New Business Models: Connected Products/Services for Customers

#### **Predictive Maintenance**



- Predict when maintenance has to be performed for any asset/equipment, before a failure or a breakdown actually happens
- This is done by training 'Machine Learning Models' on the sensor data collected and predicting 'Remaining Useful Life' of the assets



- Getting insights on failures and planning a maintenance schedule is still based on 'expert' knowledge of a few
- Data on failures and maintenance is siloed and not shared across the sites/plants



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- A Large Oil & Gas major performs predictive maintenance of hundreds of costly assets deployed (specialized valves, motors etc)
- Offshore and onshore service engineers receive alerts for pre-issue maintenance tasks thus saving potential downtimes



# **Intelligent Quality Control**



- Spot and identify quality issues close to real time
- This is done by collecting real time sensor data and applying statistical algorithms/Anomaly Detection/Computer Vision based models to trigger alerts to take corrective actions



- Quality Control is in many cases manual and labor intensive
- Defects are not consistently identified and before a correction action is taken, the amount of wastage typically is very high



- Reduce defect slippage and ensure quality compliance
- Capture data and build data foundation to make the system intelligent in the future, to predict issues based on process parameters



- A leading Industrial Automation Majors performs Visual Quality
   Control on the electronic circuit boards printed
- Placement and counts for thousands of parts is checked and boards are automatically rejected



# **Process Optimization & Benchmarking**



- Use real time data from OT to improve KPIs of critical business processes like inventory, supply chain etc
- Data from real time OT is combined with IT system data (e.g SAP) using tech. like Data Lake and insights obtained



- Data from OT is in majority of the cases manually entered after adjustments
- Security concerns for getting data from OT systems is now addressed with recent technology improvements



 Define business KPIs and improve business processes like Variance Planning (Planned Vs Produced), Supply Chain Optimization, Inventory Optimization, Energy Optimization etc



- A leading Life Sciences major is integrating its process data with ERP systems to improve operation and business analytics
- KPIs defined and piloted in 1 plant, will be rolled out across plants as a benchmark



# **Employee Safety and Productivity Improvement**



Leverage IIoT and Digital technologies to:

- Ensure safety of workers in plants and avoid workplace accidents
- Improve productivity of workers by digitizing their day-to-day operations using Electronic Log Books



- Safety compliance is mostly monitored manually and leads to workplace accidents
- Most of the data entry operations by shop-floor employees is still paper-based



- Use Computer Vision to monitor compliance to safety metrics
- Data from Electronic Logbooks can be automatically analyzed, aggregated and shared with other plants/Head-quarters for best practices/benchmarks



 A leading Cement Major is using AI based vision systems to monitor compliance of Personal Protective equipment for workers operating in hazardous areas, at very tall structures etc



## **New Business Models: Packaged Services/Products**



- Industries are coming up with innovative business models by taking sensor data and personalizing it for their customers.
- Done using a combination of IoT, Datawarehouse, AI/ML and Mobility/Wearable technologies



- Competitors are bundling this as feature differentiation (e.g connected car)
- Every industrial company has to become a 'Data and Analytics' driven org. to survive in the future



- Rich and personalized experience for customers
- Helps to differentiate or defend against competition
- Opens up new business models and helps the org. become data rich



- A leading vehicle manufacturer is combining data from its vehicles to look for anomalies and presents insights to customers in a mobile app
- Business model is to package extended warranties and cross-sell services/parts proactively based on the data generated





#### **Knowledge Lens Solution**

iLens Industrial IoT Platform



#### Unified Industrial IoT Platform for Smarter Solutions!!

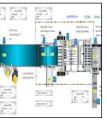
- Predictive Equipment **Failure Prediction**
- **Anomaly Detection for** Machine Performance
- **Product Quality Deviation Prediction** with AI





Intelligent Apps

- Operational Efficiency -OEE
- Process Analytics SPC etc.
- **Energy Monitoring &** Optimization
- Inventory & Logistic Optimization
- **KPI** Dashboards
- **ERP Integration**



**Monitoring & Cloud** Historian

Secured remote



**Edge Analytics** 

- Connectivity to any device (DCS, PLC, SCADA, Sensors)
- Protocol Agnostic Connectivity (OPC, Modbus, MQTT, Serial etc.)
- Secured IT-OT Integration with Data Diodes
- Remote Web SCADA/HMI



**Digital Log books** 

- Digital logbook at the plant or **Batch Manufacturing Records**
- Shop floor machinery data maintained in a Data Lake - a an Unlimited Historian

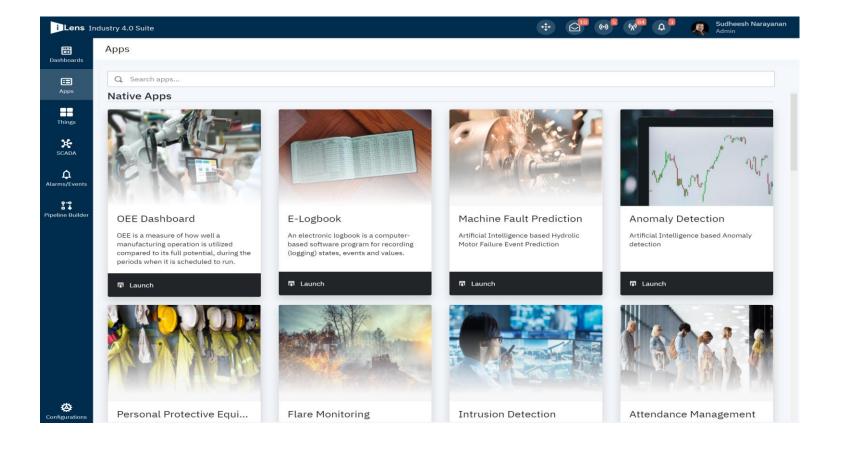


**Condition Based** Monitoring and **Real Time Alerting** 

- Condition based Realtime alerts and Alarms
- Insights using configurable alarms, events and business driven workflows.

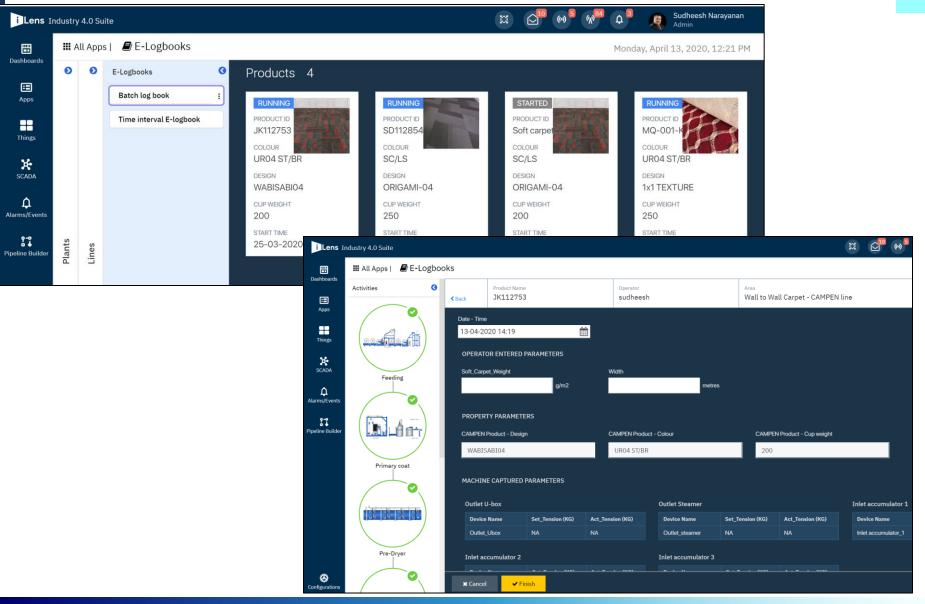


## **Intelligent Apps**





#### Digitize the logbook at the plant or Batch Manufacturing Records



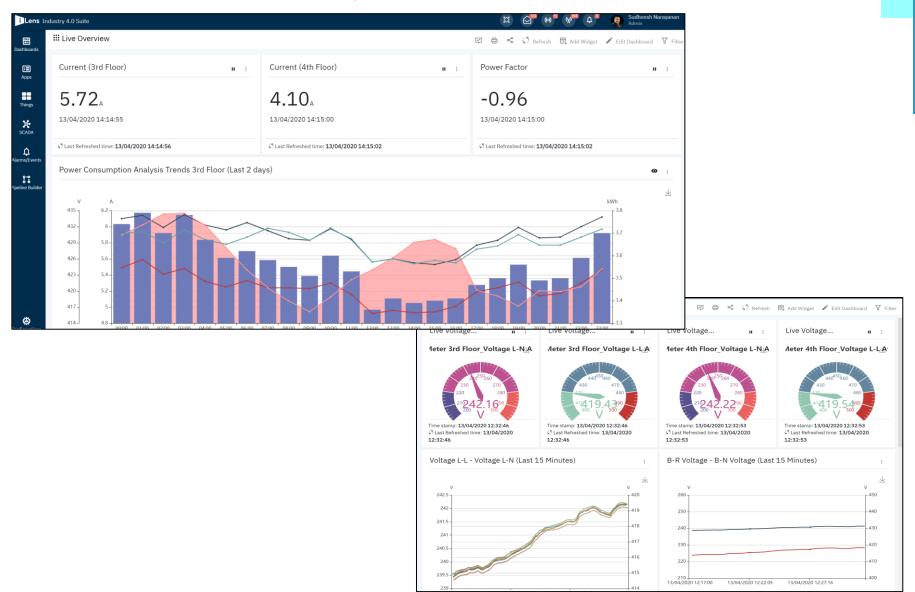


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## **Plant Operational Insights and Centralized Plant Management**

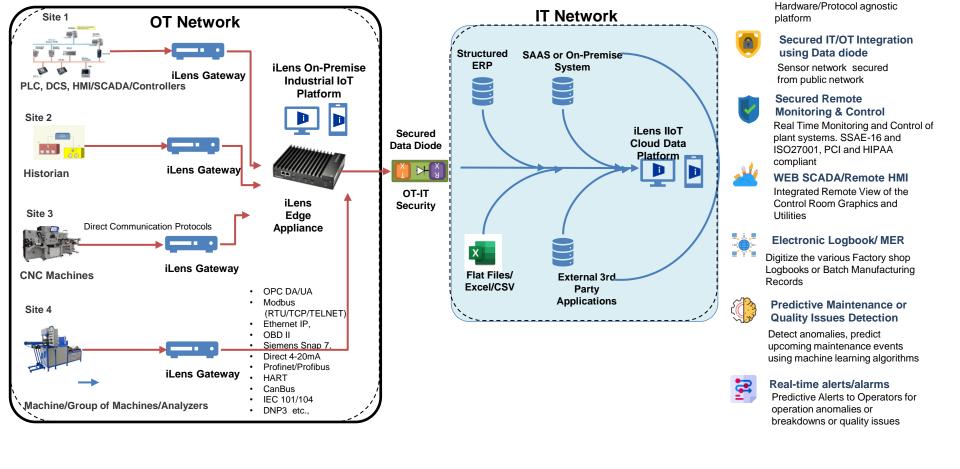


#### **Secured Remote Monitoring and Visualization**





#### **Architectural view of the Solution**





Connectivity to any Device, Anywhere with Edge Analytics



#### **THANK YOU!**

Reach out to us at

sudheesh@knowledgelens.com

ganesh@knowledgelens.com

Cariappa@knowledgelens.com

